



Expression of Interest (Eoi) for Strategic-tie up with Partner(s) for
addressing IoT, AI, ML etc. based business opportunities in
Transportation Segment

Ref No: TBSG/Business Partner (s)-AI based business / 001

Bharat Heavy Electricals Limited

Invites

EXPRESSION OF INTEREST

FOR

**Strategic-tie up with
Partner(s) for addressing IoT, AI, ML etc. based business opportunities in
Transportation Segment**

Issued by:

Bharat Heavy Electricals Limited, having registered office at

BHEL House, Siri Fort New Delhi-110049 and

also office at

TBSG, Industry Sector, 7th floor, Integrated Office Complex, Lodhi Road,

NEW DELHI-110 003, INDIA

(Hereinafter referred to as 'BHEL')



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DISCLAIMER

The information contained in this Expression of Interest (Eol) document provided to the Applicant(s), by or on behalf of Bharat Heavy Electricals Limited (BHEL) or any of its employees or advisors, on the terms and conditions set out in this Eol document and all other terms and conditions subject to which such information is provided.

1. The purpose of this Eol document is to provide the Applicant with information to assist the formulation of their proposal. This Eol document does not purport to contain all the information each Applicant may require. This Eol document may not be appropriate for all persons, and it is not possible for BHEL, its employees or advisors to consider the business/investment objectives, financial situation and particular needs of each Applicant who reads or uses this Eol document. Each Applicant should conduct his own investigations and analysis and should check the accuracy, reliability and completeness of the information in this Eol document and where necessary obtain independent advice from appropriate sources.
2. BHEL, its employees and advisors make no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of the Eol document.
3. BHEL may, in its absolute discretion, but without being under any obligation to do so, modify, amend or supplement the information in this Eol document.
4. The issue of this Eol does not imply that BHEL is bound to select and shortlist any or all the Applicant(s). Even after selection of suitable Applicant, BHEL is not bound to proceed ahead with the Applicant and in no case be responsible or liable for any commercial and consequential liabilities in any manner whatsoever.
5. The Applicant shall bear all costs associated with the preparation, business/technical discussions/presentation and submission of response against this Eol. BHEL shall in no case be responsible or liable for these costs regardless of the conduct or outcome of the Eol process.
6. Canvassing in any form by the Applicant or by any other Contractors on their behalf shall lead to disqualification of their Eol.
7. Notwithstanding anything contained in this Eol, BHEL reserves the right to accept or reject any application and to annul the Eol process and reject all applications, at any time without any liability or any obligation for such acceptance, rejection or annulment and without assigning any reasons, thereof. In the event that BHEL rejects or annuls all the applications, it may at its discretion, invite all eligible Applicants to submit fresh applications.
8. BHEL reserves the right to disqualify any applicant during or after completion of Eol process, if it is found there was a material misrepresentation by any such applicant or the applicant fails to provide within the specified time, supplemental information sought by BHEL.
9. BHEL reserves the right to verify all statements, information and documents submitted by the applicant in response to the Eol. Any such verification or lack of such verification by BHEL shall not relieve the applicant of his obligations or liabilities hereunder nor will it affect any rights of BHEL.



1.0 ABOUT BHEL

Bharat Heavy Electricals Limited (BHEL) is a Central Public Sector Enterprise, wherein Government of India is holding 58.17% of its equity. One of the largest engineering and manufacturing companies of its kind in India having a turnover of around USD 3.5 billion. The company is engaged in the design, engineering, manufacture, construction, testing, commissioning and servicing of a wide range of products and services for the core sectors of the economy, viz. Power, Transmission, Industry, Transportation, Renewable Energy, Oil & Gas and Defence with over 180 product offerings to meet the needs of these sectors.

Since its inception in 1964, BHEL has been the solid bedrock of evolution of India's Heavy Electrical Equipment industry. BHEL has a mammoth 20,000 MW per annum capability for manufacturing power generation equipment. With a widespread network of 16 manufacturing facilities, 2 repair units, 4 regional offices, 8 service centers, 4 active joint ventures, 15 regional marketing centres, and current project execution at numerous project sites across India and abroad, BHEL manufactures a wide range of high quality & reliable products adhering to national and international standards.

With key focus on project execution, the worldwide installed base of power generating equipment supplied by BHEL has exceeded 185 GW. BHEL's equipment that account for about 56% of the country's total generation from thermal utility sets (coal and lignite based), stand a testimony to its valuable contribution towards nation building. BHEL's global competitiveness has established its footprint in all the inhabited continents with references in 93 countries.

The high level of quality & reliability of BHEL products is a testimony to its adherence to international standards by acquiring and adapting some of the best technologies from leading companies in the world including General Electric, Siemens AG, Mitsubishi Heavy Industries Ltd. etc., together with technologies developed in its own R&D centres. BHEL invests more than 2.4% of turnover on R&D and innovation.

BHEL has been designing and manufacturing rolling stock for rail and urban transportation. BHEL has also been manufacturing Motors, Power electronics and Controllers for various transportation applications at its various factories.

In transportation sector, BHEL is into the manufacture of complete electric and diesel electric locomotives and electrical assemblies/components including traction motors, traction transformers, power & auxiliary converters and controls, gear wheels etc. We are a regular supplier of propulsion equipment of ACEMU/MEMU. India's first air-conditioned ACEMU train operational in Mumbai is equipped with BHEL's electrics and propulsion system.

At our Jhansi plant, we manufacture complete Electric Locomotives upto 6000 HP rating for mainline application of Indian Railways, Diesel Electric Locomotives from 350 HP to 3250 BHP rating. Till date, we have supplied cumulatively more than 800 nos. of main line electric locomotives to Indian Railways and diesel electric locomotives for shunting operations to various industries.

Our Jhansi plant have an installed capacity of 75 nos. locomotives per year. At Jhansi, we have complete state-of-the-art facilities for manufacturing, fabrication and testing of bogies, loco shells, under frames and other mechanical components of locomotives. We have recently developed India's first state-of-the-art WAG7 Electric Locomotive with regenerative capabilities. We have also developed India's first Traction Motor for 9000HP Electric Locomotives.

Among electrical propulsion equipment, we manufacture and supply traction motors, traction transformers, power converters (IGBT) & controls, auxiliary converters (IGBT) and vehicle control units for electric locomotives, diesel electric locomotives, EMUs, DEMUs & and metros trains of Indian Railways. Our manufacturing range includes complete solutions for ACEMU/MEMU, IGBT based 3-phase drive equipment up to 6000HP rating. BHEL has also been in the forefront of providing maintenance and spares/replacement support to Indian Railways for their locomotive fleet. We have full-fledged service department located at major centres in the country.



Expression of Interest (Eoi) for Strategic-tie up with Partner(s) for
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Transportation Segment

BHEL in partnership with M/s Titagarh Rail Systems limited is currently executing the Vande Bharat Sleeper Trainset project, which involves the supply of 80 trainsets, their maintenance for 35 years, and the upgradation of two maintenance depots and one manufacturing unit.

More details about the entire range of BHEL's products and operations can be obtained by visiting our web site www.bhel.com.



2.0 BACKGROUND AND STRATEGIC VISION

India is witnessing a fundamental transformation in its transportation landscape driven by rapid urbanization, industrialization, increasing population density, economic growth and rising mobility requirements. The resulting demand is no longer limited to conventional transportation capacity; it encompasses the need for faster, safer, cleaner, digitally connected, energy-efficient and seamlessly integrated mobility systems.

The growth of personal mobility, increasing urban congestion, environmental concerns, rising energy requirements and the need to improve connectivity between cities and economic centres have created a strong imperative for developing modern transportation infrastructure. Consequently, the Government of India, State Governments and various public authorities are investing significantly in Metro Rail, Regional Rapid Transit Systems (RTS), suburban rail, EMUs, semi-high-speed and high-speed trainsets, railway modernization, station redevelopment, railway electrification, signalling and train control systems, multimodal transportation infrastructure, airports and associated transportation systems.

The transportation sector is therefore evolving from individual transport modes into an interconnected mobility ecosystem, where railways, metros, airports, roads, logistics, stations, terminals and other modes are increasingly required to operate as an integrated system.

I. Emergence of Intelligent and Technology-Driven Transportation

The future of transportation will be shaped not only by physical infrastructure and vehicles but also by the convergence of digital technologies, artificial intelligence, automation, advanced materials, communications, data analytics and energy technologies.

Technologies such as Artificial Intelligence (AI), Machine Learning (ML), Internet of Things (IoT), Industrial IoT (IIoT), Digital Twins, advanced analytics, cloud computing, edge computing, computer vision, robotics, autonomous systems, simulation, advanced signalling and communications, cybersecurity and intelligent asset management are expected to increasingly influence the design, construction, operation and maintenance of transportation infrastructure.

The transportation ecosystem is consequently moving from a conventional asset-centric approach towards a connected, intelligent and data-driven mobility model.

In this emerging paradigm, transportation assets will not merely perform their physical functions; they will increasingly be capable of sensing, communicating, analysing, predicting and optimizing their own performance.

BHEL therefore recognizes that its future transportation strategy must extend beyond conventional equipment manufacturing and encompass the broader technology and infrastructure ecosystem that will define future mobility.

II. BHEL's Legacy and Transportation Capabilities

BHEL has been a significant participant in India's transportation sector for more than six decades. Its journey commenced through collaboration with Associated Electrical Industries (AEI), UK, which enabled BHEL to establish capabilities in transportation equipment manufacturing.

Over the years, BHEL has developed extensive expertise in the design, engineering, manufacturing, testing and commissioning of electric locomotives for Indian Railways, as well as diesel-electric locomotives for industrial applications including cement, steel, fertilizer, thermal power, coalfields, ports and other industries.

BHEL has also developed capabilities in critical railway systems including traction motors, traction alternators, propulsion systems and IGBT-based power electronics, supported by its engineering, manufacturing and R&D infrastructure.



Expression of Interest (Eoi) for Strategic-tie up with Partner(s) for addressing IoT, AI, ML etc. based business opportunities in Transportation Segment

Its transportation products and systems have also found applications in international markets, with traction machines and railway equipment supplied to countries including Bangladesh, Sri Lanka, Myanmar, Sudan, Vietnam, Tanzania and Malaysia.

BHEL has further established specialized R&D and technology facilities, including the Centre for Electric Transportation at Bhopal and the Centre of Excellence for Transportation at Bengaluru, providing capabilities in transportation research, systems engineering, simulation, vehicle performance analysis and technology development.

This established base provides BHEL with a strong platform from which to expand into the next generation of transportation technologies and integrated mobility solutions.

III. From Rolling Stock Supplier to Integrated Transportation Solutions Provider

BHEL intends to leverage its established strengths in engineering, manufacturing, project management, electrical systems, propulsion, power electronics, systems integration and lifecycle maintenance to progressively expand its role in the transportation sector.

The strategic objective is to evolve from a predominantly equipment-oriented organization into an Integrated Transportation, Infrastructure and Intelligent Mobility Solutions Provider.

BHEL aims to develop capabilities across the broader transportation ecosystem, including railway infrastructure, stations, depots, signalling and train control, electrification, railway communication systems, intelligent transportation systems, airport systems, multimodal transportation and future mobility technologies.



3.0 PURPOSE

- 3.1 The purpose of this Expression of Interest (EOI) is to identify and engage with reputed organization(s) for exploring and addressing the opportunities in collaboration with BHEL in the transportation segment having proven experience, capabilities and expertise in the relevant **Core Technology Domains** as indicated in Clause 3.7 of this EOI wherein prospective partner should also have capabilities and expertise in System Architecture, Systems Engineering and Integration with core technology domains.

System Architecture, System Engineering and Integration

- **System Architecture:** designing / upgrading the overall framework of a system, including its functional components, hardware, software, communication networks, data flows and interfaces, with provisions for integrating emerging digital technologies, Providing technical specifications for hardware and / or software items
- **Systems Engineering & Integration:** defining, developing and validating system requirements and ensuring coordinated design and performance of all subsystems, Integrating hardware, software, subsystems and Core Technology Domains. Providing technical specifications for hardware and / or software items including the application of Core Technology Domains

- 3.2 The proposed collaboration shall focus on jointly identifying, developing, pursuing and executing business opportunities related to core technology domains as indicated in clause 3.7 of this EOI for the areas indicated below:

I. Railway Segment:

- Rolling stock including Trainsets, Metro Cars, EMUs, RRTS and Locomotives;
- Railway infrastructure;
 - railway electrification;
 - signalling and train control;
 - stations and depots;

II. Other Transportation Segments (excluding Electric Mobility)

- Airport and airport infrastructure systems;
- Multimodal transportation;
- Intelligent transportation systems;

III. Maintenance

- Predictive and condition-based maintenance;
- Fleet management;
- Asset lifecycle management;

The objective is to combine the digital and emerging technology capabilities of the prospective partner with BHEL's established strengths in transportation, engineering, manufacturing, project execution, systems integration and lifecycle management, thereby developing intelligent, connected, data-driven and future-ready transportation solutions for Indian and international markets.

- 3.3 Upon selection of the Partner (s), BHEL shall enter into a non-exclusive Memorandum of Understanding (MoU) with the selected Partner for a term of 10 (ten) years, which may be extended by mutual written agreement or terminated by either party by giving 3 (three) months' prior written notice to the other party.



Expression of Interest (Eoi) for Strategic-tie up with Partner(s) for addressing IoT, AI, ML etc. based business opportunities in Transportation Segment

Notwithstanding the non-exclusive nature of the MoU, where BHEL and the selected Partner jointly develop, conceptualize, configure, customize or otherwise collaborate in developing any specific business solution, the collaboration between BHEL and the selected Partner in respect of such business solution shall be exclusive on a continuing basis across all business opportunities, projects, for which such business solution is offered or proposed to be offered. Neither BHEL nor the selected Partner shall independently pursue, offer, bid for, market or supply such business solution, whether individually or in collaboration with any third party, without the prior written consent of the other party.

The aforesaid exclusivity shall apply irrespective of whether the subsequent business opportunity is identified by BHEL, the selected Partner or any third party, and shall not be limited to the specific business opportunity for which the business solution was initially developed or jointly offered. The parties shall jointly decide the approach for pursuing such subsequent opportunities, including bid participation, commercial arrangements and allocation of responsibilities.

The non-exclusive nature of the MoU shall continue to apply to other business solutions that have not been jointly developed by BHEL and the selected Partner.

The exclusivity obligations in respect of any jointly developed business solution shall remain in force for the duration of the MoU and shall cease upon its expiry, unless otherwise mutually agreed in writing by both parties.

- 3.4 The MoU shall establish the broad framework, principles and general terms and conditions governing the proposed collaboration between BHEL and the Strategic Partner for jointly identifying, developing, pursuing and addressing mutually agreed business opportunities in the identified areas of cooperation during the Term of the MoU.
- 3.5 Depending upon the nature, scale, technical and commercial requirements, qualification criteria and contractual structure of individual business opportunities, the BHEL and partner may mutually explore and adopt an appropriate mode of collaboration, including Consortium, Joint Venture (JV), Special Purpose Vehicle (SPV), strategic partnership, technology partnership, system integration arrangement, EPC/turnkey arrangement, subcontracting or any other mutually agreed form of association. Such specific arrangement shall define the scope of work, roles and responsibilities, commercial terms, technology contribution, deliverables, project execution framework, risk allocation and other applicable terms and conditions specific to the respective business opportunity.
- 3.6 The specific agreement for each of business opportunity will be exclusive and Partner will not enter or provide the services to any other party other than BHEL for the identified opportunity. For each of the business opportunity BHEL will give its intent to Partner for entering into specific agreement. Terms & scope of that opportunity will be finalized mutually between BHEL & Partner on case-to-case basis. Provided BHEL has given its intent to Partner to participate in such business opportunity, Partner will not participate in that business opportunity with any other party.

3.7 **Core technology Domains**

The following Core Technology Domains represent the initial areas of potential collaboration that may be explored by the parties. These Technology Domains are indicative and not exhaustive and may be expanded, modified or further developed based on emerging technologies, market requirements and business opportunities. These Core Technology Domains may be applied individually or in combination across the Railway and Other Transportation segments identified under Clause 3.2.

3.7.1 Artificial Intelligence, machine Learning and Advanced Analytics

3.7.2 Data engineering, Data Fusion and Decision Support Technologies



- 3.7.3 Internet of things (IoT/IIoT), Sensor Integration and Connected systems
- 3.7.4 Edge computing, embedded systems and Real time Processing
- 3.7.5 Digital twin, Modelling and Simulation Technologies
- 3.7.6 Computer Vision and Video Analytics
- 3.7.7 Cloud Computing, Edge-to-Cloud Integration and Enterprise Systems Integration Technologies
- 3.7.8 Automation, autonomous systems and intelligent control
- 3.7.9 Cyber security, and secure system Integration

In addition to the aforesaid Core Technology Domains, Indian Railways currently offers business opportunities in the following areas. Although these areas may fall within or overlap with the above-mentioned Core Technology Domains, they have been identified separately for specific emphasis and ease of understanding. These are also to be considered as core Technology Domain separately.

- 3.7.10 Remote Diagnostics & Predictive Maintenance System (RDPMS) – (an IoT and AI/ML-driven monitoring platform)
- 3.7.11 Centralized Traffic Control (CTC) - The CTC is a state of art computer-based system, which facilitates the train control, and management of multiple Signalling interlocked region from a single location. Due to centralized control & supervision of a large section, it has several advantages like Better Line capacity management, automatic route setting, Time Table Management, advance planning of path, better disaster management etc.

The above technology domains may be integrated and configured, individually or in combination, to develop application-specific solutions tailored to the requirements of individual business opportunities. Such solutions may include, inter alia, intelligent monitoring, predictive and condition-based maintenance, operational and asset visibility, intelligent safety and surveillance, asset lifecycle management, logistics optimisation, process automation, and other data-driven solutions for the transportation segment.

3.8 Broad Framework for Business Partnership

- 3.8.1 The Parties shall jointly identify, develop, target and pursue business opportunities on a business-sharing basis. For each mutually identified opportunity, the respective scope of work and responsibilities of BHEL and the Business Partner shall be mutually agreed based on the nature, requirements and execution model of the opportunity.
- 3.8.2 As a broad framework, the Business Partner shall primarily undertake engineering, design and system engineering, including design and integration support for AI, ML, IoT/IIoT, Digital Twin, advanced analytics, automation and other emerging technologies, wherever applicable. BHEL shall undertake manufacturing*, fabrication*, assembly* (**Wherever Feasible*), procurement, system integration, testing, commissioning, and project execution activities as mutually agreed.

3.8.3 Bidding Stage

For each identified opportunity, BHEL and the Business Partner shall jointly pursue the bid in accordance with their respective agreed scope of work. Each Party shall provide the necessary technical, engineering, design, commercial and other inputs relating to its respective scope for preparation and submission of the bid, including technical solution, specifications, BOM, cost inputs, compliance, testing and execution requirements.

The costs and expenses incurred by each Party towards bid preparation and related activities falling within its respective scope of work shall be borne by the respective Party independently, unless otherwise mutually agreed in writing for a specific business opportunity.



Expression of Interest (Eoi) for Strategic-tie up with Partner(s) for addressing IoT, AI, ML etc. based business opportunities in Transportation Segment

3.8.4 Project Execution Stage

Upon award of the opportunity, BHEL, the Business Partner(s), or the mutually agreed Consortium/JV/SPV, each Party shall perform the activities falling within its mutually agreed scope of work.

3.8.5 The above shall constitute the broad framework for collaboration. The detailed scope, responsibility matrix, commercial arrangement and execution mechanism for bidding and project execution shall be finalized on an opportunity-to-opportunity basis through the appropriate project-specific agreement or other mutually agreed arrangement.

3.9 BHEL is looking for the eligible Party (ies) / Respondent (s) who meet the Eligibility criteria (Technical & Financial) mentioned in Clause 3.11 in this EOI.

3.10 The party (ies) should be of repute and can be of any nationality subject to clause 4.4 & 4.6 of this EOI. Party should necessarily have office in India.

3.11 Eligibility:

3.11.1 Financial Eligibility

- I. The Applicant shall have a positive net worth as at the end of the last completed Financial Year i.e., FY 2025–26.
- II. Appropriate supporting documents (Audited Financial Statements or Statutory Auditor's Certificates) must be submitted.

3.11.2 Technical Eligibility

- I. The prospective Business Partner shall have demonstrated technical capability and experience in not less than five areas in Core Technology Domains identified in clause 3.7 including System Architecture, System engineering & integration. The prospective business partner shall have adequate qualified manpower and technical resources and engineering capabilities to undertake technology development, System architecture, system engineering & integration, Prototyping, Proof of Concepts testing, validation and deployment technology solutions
- II. The prospective business partner should have successfully executed or substantially executed at least one project of comparable nature and involving the design, development, and engineering, integration with Core Technology Domains in transportation, railway, aviation, defense or other relevant sectors. Such experience should preferably demonstrate integration of multiple technologies and / or integration with existing physical, operational, legacy or enterprise systems

3.12 In addition to meeting the above minimum technical eligibility criteria, the Prospective Partner shall submit a detailed presentation along with its response to the EOI, covering its technological capabilities, relevant experience, project credentials and proposed areas of collaboration.

Among the Prospective Partners meeting the minimum technical eligibility requirements, preference may be given to Partners demonstrating stronger and more relevant project references and capabilities, including:

- a. The Partner shall provide details of relevant projects successfully executed or substantially executed, including client/organization, project scope, technology deployed, role of the Partner, project value (where permissible), implementation status, date of completion and key outcomes. BHEL may seek supporting documents, client references, project credentials, case studies or other evidence for verification.
- b. The Partner shall demonstrate its products, platforms, Proof of Concepts (PoCs), prototypes and/or deployed solutions, as may be required by BHEL, and demonstrate its capability to



Expression of Interest (Eoi) for Strategic-tie up with Partner(s) for addressing IoT, AI, ML etc. based business opportunities in Transportation Segment

customize, integrate, deploy and scale such solutions to meet the specific requirements of identified transportation projects.

- 3.13** BHEL may select single partner or multiple partners against this EOI and BHEL's decision regarding the selection of the prospective strategic partner (s) will be final and binding, based on requirements and the overall suitability of the applicants.



Expression of Interest (EOI) for Strategic-tie up with Partner(s) for addressing IoT, AI, ML etc. based business opportunities in Transportation Segment

4.0 INSTRUCTION TO RESPONDENTS / APPLICANTS:

4.1 Interested party may respond to this EOI as per Annexure -1 (along with supporting documents for criteria as applicable) by e-mail so as to reach us on or before **2nd November 2026** at the following address:

Additional General Manager, TBSG,
Bharat Heavy Electricals Limited
Industry sector
Integrated Office Complex,
Lodhi Road-New Delhi -110003,
India.

Email: ani@bhel.in (Max. allowable size of Document for Email is **10 MB**)

Phone: +91 11 41793 433 / 396

- 4.2** The details submitted by the respondent(s) should be complete in all respects and BHEL may seek clarifications/additional information as considered necessary. Such clarifications/additional information must be provided within 5 days of BHEL request.
- 4.3** The EOI process involves seeking willingness of interested party/parties and selecting party/parties amongst all who make an application in response to this EOI.
- 4.4** Any applicant from a country which shares a land border with India will be eligible to participate in this EOI only if the applicant is registered with the Competent Authority as mentioned in the Office Memorandum of Ministry of Finance (GoI), DoE F No.6/18/2019-PPD dtd 23.07.2020 the extant Government rules and orders and any amendments thereof.
- 4.5** Any applicant barred by the Central/ State Government, or any entity controlled by it, from participating in any project, will not be eligible to participate in this EOI.
- 4.6** Applicant is not eligible, on grounds of reciprocity if it is incorporated in a country where an entity incorporated in India does not have similar rights of bidding for contracts contemplated hereunder.
- 4.7** Any request for further information or clarification on the EOI document may be submitted to above address within 07 days from date of issue of EOI.
- 4.8** Response to EOI is to be submitted in English only. Supporting documents, as required, should also be in English language. In case, documents are available in languages other than English, the Applicant shall necessarily provide duly authenticated translated version of the same in English.
- 4.9** Duly authorized representative of the respondent(s) shall sign on each page of the document. Response to EOI should be prepared in such a way so as to provide a straightforward, concise description of respondent's capabilities.
- 4.10** Notwithstanding anything contained in this EOI, BHEL reserves the right to accept or reject any response and to annul the EOI Process in whole or part, at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons thereof.
- 4.11** BHEL reserves the right to verify all statements, information and documents submitted by the respondent(s) in response to the EOI. Any such verification or lack of such verification by BHEL shall not relieve the respondent of his obligations or liabilities hereunder nor will it affect any rights of BHEL.



**Expression of Interest (Eoi) for Strategic-tie up with Partner(s) for
addressing IoT, AI, ML etc. based business opportunities in
Transportation Segment**

- 4.12** The EOI process shall be governed by, and construed in accordance with, the laws of India and the Courts at New Delhi shall have exclusive jurisdiction over all disputes arising under, pursuant to and/ or in connection with the EOI process.
- 4.13** All costs incurred for participation in the EOI shall be borne by the respondent(s).
- 4.14** Applicant may be a natural person, private entity, government-owned entity with a formal intent to enter into collaboration as indicated in Chapter-3



Expression of Interest (Eoi) for Strategic-tie up with Partner(s) for
addressing IoT, AI, ML etc. based business opportunities in
Transportation Segment

Annexure-1

Information to be submitted by Applicant

1. Name of the Company:
2. Legal status of the Company:
3. Brief description of the Company including details of its business groups/subsidiaries/affiliates:
4. Date of Incorporation:
5. Incorporation Country
6. Full address including Telephone / Mobile nos. / Fax nos./Email ID:
Registered Office:
Head Office:
Address for communication:
Contact Details:
Office Address in India, if any:
7. PAN & GST No.:
8. Documents to be enclosed:
 - i. Covering letter
 - ii. Copies of Audited profit and loss account and balance sheet for last 3 years
 - iii. Document to ascertain the eligibility of the bidder as per clause 3.12 of this EOI
 - iv. Details of the key Staff and their experience details
 - v. Presentation to include Organization structure and details desired as per Clause 3.13
 - vi. Supporting document for information indicated in this annexure viz, GST certificate, PAN, Incorporation Certificate etc.
 - vii. All documents required to be submitted for meeting the requirement as indicated in clause 3.11, 3.12, undertaking regarding 4.4, 4.5 & 4.6 of this EOI
 - viii. Any other document / Information deems necessary by Party

(Sign & Company Seal)
Authorized signatory