



RFP ref no: BHEL/AA/CSM/EmTech/73/H2 dated 15th April 2023

Name of work: Engagement of business consultant for realizing potential opportunities in Electrolyzer manufacturing and Green Hydrogen value chain

Corrigendum no: 1 dated 25th April 2023

Title: Clarification to the prospective bidders on pre-bid queries

The terms & conditions of the RFP reference cited above are modified/ clarified to the extent indicated below under column "BHEL's response".
All other terms & conditions of the RFP read in conjunction with this corrigendum shall remain unaltered.

S. No	Query Reference	BHEL's response
1	Clause no.1-Invitation for Bids (regarding Due date for submission)	RFP conditions shall prevail
2	Clause no 2.8- Signing of bids	RFP conditions shall prevail. For better clarity it may be noted that physical or digital signature is acceptable.
3	Clause no 2.9- Submission of bids Part B, (regarding modification in Annexure 6, Price Schedule Part-B)	Format as per RFP shall prevail For better clarity, it is to be noted that the price schedule (Annexure -6) is only for phase 1. For phase-2 please refer clause 3.3.2- scope of work (pg-19).
4	Clause no 3.3.2 (C), 1 (b), 2 (b), (d), (e), (f), Phase 2 commercials	The queries pertain to Phase 2, Business build support (optional on BHEL). As already mentioned in the RFP (Page no 18 of 66), the scope of phase 2 is indicative. The specific scope and deliverables will be agreed mutually by BHEL and consultant prior to award of work of Phase 2 based on recommendation of phase 1.
5	Clause 3.3.3- regarding deemed completion and acceptance of Deliverables	RFP conditions shall prevail
6	Clause 4.1 (a) regarding Annual Turnover (Documents to submit)	RFP conditions shall prevail



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Bharat Heavy Electricals Limited
Corporate Strategic Management

S. No	Query Reference	BHEL's response
7	Clause 4.1 (b), regarding experience of consulting firm (Documents to submit)	Name of the customer/ client and work order reference may be sanitised if bound by confidentiality agreement. However, bidder has to provide sanitised customer/ client description, broad level scope, start date and completion date and order value threshold/ band, as per the marking criteria, as required for evaluation by BHEL. Further, it shall be the responsibility of the bidder to arrange interaction with such customers/ clients as desired and selected by BHEL to verify the credentials.
8	Annexure 8, 11, 12, 14A, 14B, 15, 16, 17 for prequalification criteria and evaluation of techno-commercial bid	Name of the customer/ clients and work order reference may be sanitised if bound by confidentiality agreement. However, sanitised customer/ client description, broad level scope, start date and completion date and order value threshold/ band, as per the marking criteria, have to be provided as required for evaluation by BHEL. Further, it shall be the responsibility of the bidder to arrange interaction with such customers/ clients as desired and selected by BHEL to verify the credentials. In the annexures it is mentioned that "To be typed on letterhead of CEO/Country Head/Director/Equivalent". For better clarity it is to be noted that Director includes Managing Director (MD).
9	Annexure 13 for evaluation of techno-commercial bid	Name of the customer/ client/ partner and work order reference may be sanitised if bound by confidentiality agreement. However, sanitised customer/ client/ partner description, broad level scope, start date and completion date and order value threshold/ band, as per the marking criteria, have to be provided as required for evaluation by BHEL. Further, it shall be the responsibility of the bidder to arrange interaction with such customers/ clients/ partners as desired and selected by BHEL to verify the credentials. In the annexures it is mentioned that "To be typed on letterhead of CEO/Country Head/Director/Equivalent". For better clarity it is to be noted that Director includes Managing Director (MD).
10	Clause 5.5, 5.10, 5.12, 5.17, 5.18, 5.19, 5.22, 5.23, 5.24 (pertaining to General Conditions of Contract)	RFP conditions shall prevail.



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S. No	Query Reference	BHEL's response
11	Annexure-5, 20, 21/Format for Power of Attorney, Non-disclosure Agreement and Bank Guarantee	Formats provided in the RFP shall prevail.
12	Addition of new clauses on Data privacy and Intellectual Property	Not incorporated in RFP at present
13	Addition of new clauses on Penalties and Remuneration	Not incorporated in RFP

[Handwritten Signature]
15/11/23

Sanghamitra B Jayant
DGM (Corporate Strategic Management)

